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 www.vanessennursery.com

Date: _____
 Company: _____
 Contact: _____
 Phone: _____
 Email: _____
 Sales Rep: _____
 Expected Ship Date: _____

Total Plant Cost = Royalty Fee + Plant Price
 2 IN Pots are typically in trays of 32 (Please order in Multiples of 32)
 4 IN Pots are typically in trays of 18 (Please order in Multiples of 18)
 8 trays per shelf, 7-8 shelves per rack*, 24 racks per truck (1 rack = 2 feet on a truck)
 Minimum order is 15 trays
 PWCC Plants require Tags and Pots
 *Based on cell size and plant height

DESCRIPTION	Size	Categor y	Price	Royalty Fee	Tag Charge	8F-Ready Now	8M-Ready Late Spring	Order QTY
Acorus Ogon	2 IN	GRASSES	\$1.50			777	0	
Arctostaphylos Massachusetts	4 IN 18 TRAY		\$2.10			88	0	
Aronia Autumn Magic	2 IN 32 Tray		\$1.50			1328	0	
Berberis 24kt Gold	4 IN 18 TRAY		\$2.70	\$0.65		1512	0	
Berberis Admiration	2 IN 32 PEAT TRAY		\$1.70	\$0.75		568	0	
Berberis Admiration	2 IN 32 Tray		\$1.70	\$0.75		192	3060	
Berberis Admiration	4 IN 18 TRAY		\$2.25	\$0.75		3488	5364	
Berberis Crimson Pygmy	2 IN 32 Tray		\$1.65			8828	0	
Berberis Crimson Pygmy	4 IN 18 TRAY		\$2.25			806	0	
Berberis Concorde	2 IN 32 Tray		\$1.95			6328	0	
Berberis Concorde	4 IN 18 TRAY		\$2.50			12176	0	
Berberis Midnight Ruby	2 IN 32 PEAT TRAY		\$1.75	\$0.65		1440	0	
Berberis Orange Rocket	2 IN 32 Tray		\$1.65	\$0.75		0	2920	
Berberis Orange Rocket	4 IN 18 TRAY		\$3.60	\$0.75		90	96	
Berberis Rose Glow	2 IN		\$1.65			330	0	
Berberis Rose Glow	2 IN 32 Tray		\$1.65			0	412	
Berberis Rose Glow	2 IN 50 PEAT TRAY		\$1.65			35	0	
Berberis Rose Glow	4 IN 18 TRAY		\$2.25			1049	0	
Berberis Rosy Rocket	2 IN 32 Tray		\$1.65	\$0.75		64	399	
Berberis Rosy Rocket	4 IN 18 TRAY		\$3.60	\$0.75		190	0	
Berberis Tiny Gold	2 IN 32 Tray		\$1.65	\$0.75		290	1862	
Berberis Tiny Gold	4 IN 18 TRAY		\$3.60	\$0.75		281	0	
Buddleia Purple Haze	4 IN 18 TRAY	PWCC	\$2.45	\$1.15	\$0.20	405	302	
Buxus Green Gem	2 IN		\$1.95			0	1328	
Buxus Green Gem	4 IN 18 TRAY		\$2.50			0	963	
Buxus Fastigiata	2 IN		\$1.95			500	0	
Buxus Graham Blandy	2 IN		\$2.05			2874	0	
Buxus Graham Blandy	2 IN 32 Tray		\$2.05			0	1033	
Buxus Graham Blandy	4 IN		\$2.95			1635	0	
Buxus Graham Blandy	4 IN 18 TRAY		\$2.95			909	1813	
Buxus Skywalker	2 IN		\$2.05	\$0.35		196	0	
Buxus Skywalker	4 IN 18 TRAY		\$2.95	\$0.35		486	777	
Buxus s. Gold Variegated	4 IN 18 TRAY		\$2.70			338	2934	
Buxus Green Mountain	2 IN		\$1.65			0	11155	
Buxus Green Mountain	4 IN 18 TRAY		\$2.50			1818	3095	
Buxus Green Velvet	2 IN		\$1.95			0	8631	
Buxus Green Velvet	4 IN		\$2.50			2510	0	
Buxus Green Velvet	4 IN 18 TRAY		\$2.50			965	12544	
Calamagrostis brachytricha	2 IN	GRASSES	\$5.30			0	386	
Calamagrostis Karl Foerster	2 IN	GRASSES	\$1.50			0	4626	
Cephalotaxus Prostrata	2 IN		\$2.25			37	0	
Chamaecyparis p. Golden Mop	4 IN 18 TRAY		\$3.20			128	0	
Clethra Ruby Spice	4 IN 18 TRAY		\$2.50			252	0	

Liner Availability List

Clethra Sixteen Candles	4 IN 18 TRAY		\$2.50			252	0
Cornus Argenteo-marginata	4 IN 18 TRAY		\$1.95			0	236
Cornus Ivory Halo	2 IN 50 PEAT TRAY		\$1.55	\$0.30		0	562
Cornus a. 'Bud's Yellow'	2 IN 50 PEAT TRAY		\$1.95			340	0
Cornus Crème de Mint	2 IN 32 Tray		\$1.90	\$0.50		160	192
Cornus Crème de Mint	4 IN 18 TRAY		\$3.00	\$0.50		0	75
Cornus Cherry Vodka	4 IN 18 TRAY		\$2.05	\$0.50		65	630
Cornus Arctic Fire	4 IN 18 TRAY	PWCC	\$2.40	\$0.75	\$0.20	3410	0
Cornus Baileyi	4 IN 18 TRAY		\$2.25			4136	292
Cornus Isanti	4 IN 18 TRAY		\$2.25			1939	0
Cotinus Golden Spirit	2 IN 32 Tray		\$2.95	\$0.55		30	0
Cotinus Golden Spirit	4 IN 18 TRAY		\$3.20	\$0.55		34	0
Daphne Carol Mackie	2 IN 50 PEAT TRAY		\$3.90			30	0
Daphne o. Rebecca	4 IN 18 TRAY		\$4.50			200	0
Diervilla Ionicera	4 IN 18 TRAY		\$1.95			396	403
Euonymus Compacta	4 IN 18 TRAY		\$2.25			2030	0
Euonymus Emerald 'n Gold	2 IN 32 Tray		\$1.50			3580	0
Euonymus Emerald 'n Gold	2 IN 50 PEAT TRAY		\$1.50			172	0
Euonymus Moonshadow	2 IN 32 Tray		\$1.95			2816	0
Euonymus Gold Splash	2 IN 32 Tray	PWCC	\$1.70	\$0.75	\$0.20	1152	0
Euonymus Aureo-marginatus	2 IN 32 PEAT TRAY		\$2.25			832	0
Festuca Elijah Blue	2 IN	GRASSES	\$1.65			1024	0
Helictotrichon Avena	4 IN	GRASSES	\$2.50			0	1426
Hibiscus Lavender Chiffon	2 IN 32 Tray	PWCC	\$1.80	\$0.90	\$0.20	0	352
Hibiscus Azurri Satin	2 IN 32 PEAT TRAY	PWCC	\$2.10	\$1.00	\$0.20	72	0
Hibiscus Azurri Satin	2 IN 32 Tray	PWCC	\$2.10	\$1.00	\$0.20	326	0
Hibiscus Blue Chiffon	2 IN 32 Tray	PWCC	\$2.10	\$1.00	\$0.20	125	0
Hydrangea Incrediball	4 IN 18 TRAY	PWCC	\$3.00	\$1.15	\$0.20	0	322
Hydrangea Annabelle	4 IN 18 TRAY		\$2.50			646	0
Hydrangea CITYLINE Rio	4 IN 18 TRAY	PWCC	\$2.20	\$0.90	\$0.20	36	0
Hydrangea Bobo	4 IN 18 TRAY	PWCC	\$3.00	\$1.15	\$0.20	0	857
Hydrangea Quick Fire	4 IN 18 TRAY	PWCC	\$2.60	\$1.05	\$0.20	4340	0
Hydrangea p. Pinky Winky	4 IN 18 TRAY	PWCC	\$2.60	\$1.05	\$0.20	2747	0
Hydrangea p. Little Lime	4 IN 18 TRAY	PWCC	\$3.00	\$1.15	\$0.20	1598	2249
Hydrangea p. 'Limelight'	2 IN 32 Tray	PWCC	\$2.10	\$1.05	\$0.20	834	0
Hydrangea p. 'Limelight'	4 IN 18 TRAY	PWCC	\$2.75	\$1.05	\$0.20	4075	715
Hydrangea p. Little Quick Fire	4 IN 18 TRAY	PWCC	\$3.00	\$1.15	\$0.20	576	392
Hydrangea q. Munchkin	4 IN 18 TRAY		\$3.10			0	734
Hydrangea Pee Wee	4 IN 18 TRAY		\$2.70			15	0
Hydrangea Ruby Slippers	4 IN 18 TRAY		\$2.80			3	1522
Ilex Argentea Marginata	2 IN		\$2.25			123	0
Ilex Argentea Marginata	4 IN 18 TRAY		\$2.95			120	0
Ilex Santa's Delight	2 IN		\$1.65	\$0.75		83	0
Ilex Santa's Delight	2 IN 50 PEAT TRAY		\$1.65	\$0.75		1140	0
Ilex g. Gembox	2 IN	PWCC	\$2.25	\$1.00	\$0.20	15	0
Ilex g. Gembox	2 IN 32 Tray	PWCC	\$2.25		\$0.20	0	518
Ilex g. Gembox	2 IN 50 PEAT TRAY	PWCC	\$2.25	\$1.00	\$0.20	1850	0
Ilex g. Gembox	4 IN 18 TRAY	PWCC	\$2.90	\$1.00	\$0.20	252	0
Ilex Blue Prince	2 IN 32 Tray		\$1.65			0	4435
Ilex Blue Princess	2 IN 32 Tray		\$1.65			0	2842
Ilex Blue Princess	4 IN 18 TRAY		\$2.25			648	0
Ilex Castle Spire	2 IN	PWCC	\$2.35	\$0.75	\$0.20	719	0
Ilex Castle Spire	2 IN 32 Tray	PWCC	\$2.35	\$0.75	\$0.20	0	3110

Liner Availability List

Ilex Castle Spire	2 IN 50 PEAT TRAY	PWCC	\$2.35	\$0.75	\$0.20	1044	0
Ilex Castle Spire	4 IN 18 TRAY	PWCC	\$3.40	\$0.75	\$0.20	63	0
Ilex Castle Wall	2 IN	PWCC	\$1.95	\$0.75	\$0.20	768	0
Ilex Castle Wall	2 IN 32 Tray	PWCC	\$1.95		\$0.20	0	230
Ilex Castle Wall	2 IN 50 PEAT TRAY	PWCC	\$1.95	\$0.75	\$0.20	1185	0
Ilex Nellie Stevens	2 IN		\$1.65			138	239
Ilex Nellie Stevens	2 IN 32 Tray		\$1.65			64	518
Ilex Nellie Stevens	2 IN 50 PEAT TRAY		\$1.65			370	0
Itea Little Henry	4 IN 18 TRAY	PWCC	\$2.40	\$0.80	\$0.20	1690	0
Juniperus Sea Green	4 IN 18 TRAY		\$2.25			198	0
Juniperus h. 'Blue Chip'	2 IN 32 Tray		\$1.65			0	1859
Juniperus Youngstown	2 IN 32 Tray		\$1.50			0	291
Juniperus Blue Star	2 IN 32 Tray		\$1.65			0	3641
Juniperus Grey Owl	2 IN 32 Tray		\$1.65			0	413
Leucanthemum s. Snowcap	2 IN 50 PEAT TRAY	PERENNIAL	\$1.35			0	146
Leucothoe Squirt	2 IN 50 PEAT TRAY		\$1.65	\$0.50		556	0
Leucothoe Squirt	4 IN		\$2.50			0	825
Leucothoe Rainbow	2 IN 50 PEAT TRAY		\$1.65			2850	0
Ligustrum v. Lodense	2 IN 32 Tray		\$1.65			22	0
Ligustrum v. Lodense	4 IN 18 TRAY		\$2.50			0	490
Ligustrum x Golden Vicary	2 IN 32 Tray		\$1.65			222	0
Ligustrum x Golden Vicary	4 IN 18 TRAY		\$2.50			99	0
Miscanthus Gracillimus	2 IN	GRASSES	\$1.75			0	654
Nandina Fire Power	4 IN		\$2.70			0	688
Nandina Fire Power	4 IN 18 TRAY		\$2.70			357	0
Osmanthus Goshiki	2 IN		\$2.50			1419	0
Osmanthus Goshiki	2 IN 50 PEAT TRAY		\$2.50			937	0
Physocarpus Darts Gold	4 IN 18 TRAY		\$2.50			633	0
Physocarpus Coppertina	4 IN 18 TRAY	PWCC	\$2.75	\$1.00	\$0.20	306	0
Physocarpus Summer Wine	2 IN 32 Tray	PWCC	\$2.10	\$1.00	\$0.20	2736	0
Physocarpus Summer Wine	4 IN 18 TRAY	PWCC	\$2.75	\$1.00	\$0.20	1780	499
Pieris Brouwers Beauty	2 IN 32 Tray		\$1.65			0	1050
Pieris Brouwers Beauty	2 IN 50 PEAT TRAY		\$1.65			195	0
Pieris Cavatine	2 IN 32 Tray		\$1.65			416	1485
Pieris Cavatine	2 IN 50 PEAT TRAY		\$1.65			1600	0
Pieris Dorothy Wyckoff	2 IN 32 Tray		\$1.65			13	819
Pieris Flaming Silver	2 IN 32 Tray		\$1.65			0	2218
Pieris Flaming Silver	2 IN 50 PEAT TRAY		\$1.65			340	0
Pieris Katsura	2 IN 32 Tray		\$2.30	\$0.50		32	314
Pieris Katsura	2 IN 50 PEAT TRAY		\$2.30	\$0.50		1836	0
Pieris Little Heath	2 IN 32 Tray		\$2.25			512	0
Pieris Mountain Fire	2 IN 32 Tray		\$1.65			700	6900
Potentilla Gold Drop	4 IN 18 TRAY		\$1.65			0	28
Potentilla Goldfinger	4 IN 18 TRAY		\$1.65			233	0
Potentilla McKays White	2 IN 32 Tray		\$1.50			32	0
Potentilla McKays White	4 IN 18 TRAY		\$1.65			0	503
Potentilla Pink Beauty	4 IN 18 TRAY		\$2.10	\$0.30		270	574
Potentilla Setting Sun	4 IN 18 TRAY		\$2.20	\$0.20		234	0
Potentilla Summer Dawn	4 IN 18 TRAY		\$2.20	\$0.20		2382	0
Pyracantha Gnome	2 IN		\$2.50	\$0.30		49	0
Rhamnus Fine Line	2 IN 32 PEAT TRAY	PWCC	\$2.10	\$0.85	\$0.20	462	0
Rhamnus Fine Line	2 IN 32 Tray	PWCC	\$2.10	\$0.85	\$0.20	5994	0
Rhamnus Fine Line	4 IN 18 TRAY	PWCC	\$2.75	\$0.85	\$0.20	7372	0
Rhodo. Checkmate	2 IN 50 PEAT TRAY		\$2.25			70	0
Rhodo. Midnight Ruby	2 IN 50 PEAT TRAY		\$2.25			70	0
Rhus Gro-Low	2 IN		\$2.25			4179	0
Rhus Gro-Low	2 IN 32 Tray		\$2.25			2596	0
Rhus Gro-Low	4 IN		\$2.95			0	2732
Rhus Gro-Low	4 IN 18 TRAY		\$2.95			1258	2844
Ribes alpinum	4 IN 18 TRAY		\$1.65			983	0

Rosa OSO EASY Mango Salsa	4 IN 18 TRAY	PWCC	\$2.75	\$1.00	\$0.20	141	0
Salix Flamingo	4 IN 18 TRAY		\$2.50			980	0
Sambucus Black Lace	2 IN 32 Tray	PWCC	\$2.45	\$1.10	\$0.20	0	148
Sambucus Black Lace	4 IN 18 TRAY	PWCC	\$3.10	\$1.10	\$0.20	1937	138
Schizophragma Roseum	2 IN	VINES	\$2.50			0	8
Schizophragma Roseum	4 IN 18 TRAY	VINES	\$3.75			18	0
Spiraea Double Play Red	4 IN 18 TRAY	PWCC	\$2.75	\$0.85	\$0.20	912	0
Spiraea DOUBLE PLAY Artisan	4 IN 18 TRAY	PWCC	\$2.75	\$0.85	\$0.20	593	0
Spiraea DOUBLE PLAY Candy Corn	2 IN 32 Tray	PWCC	\$2.10	\$0.85	\$0.20	355	0
Spiraea Dakota Goldcharm	4 IN 18 TRAY		\$2.10			140	0
Spiraea Japanese White	4 IN 18 TRAY		\$2.10			272	0
Spiraea Tor	4 IN 18 TRAY		\$2.95			2019	0
Spiraea Little Princess	4 IN 18 TRAY		\$2.10			591	0
Spiraea Magic Carpet	4 IN 18 TRAY		\$2.95			2880	0
Spiraea Neon Flash	4 IN 18 TRAY		\$2.10			862	0
Spiraea Gold Mound	2 IN 32 Tray		\$1.50			302	0
Spiraea Gold Mound	4 IN 18 TRAY		\$2.10			1276	0
Spiraea Goldflame	2 IN 32 Tray		\$1.50			304	0
Spiraea Goldflame	4 IN 18 TRAY		\$2.10			2833	0
Symphoricarpos Amethyst	4 IN 18 TRAY	PWCC	\$2.60	\$0.75	\$0.20	929	0
Syringa Miss Kim	2 IN		\$1.65			539	0
Syringa Miss Kim	2 IN 32 Tray		\$1.65			0	156
Syringa Miss Kim	4 IN 18 TRAY		\$2.50			2040	401
Taxus Erecta	2 IN		\$1.95			588	0
Taxus Stricta	2 IN		\$1.95			1323	0
Taxus cuspidata 'Nana Aurescens'	2 IN		\$1.95			20	0
Taxus Hicksii	2 IN 50 PEAT TRAY		\$1.95			1065	0
Thuja Glauca Prostrata	2 IN 50 PEAT TRAY		\$2.70			488	0
Thuja Green Giant	2 IN		\$1.65			49	0
Vaccinium Blueberry Top Hat	2 IN	Small Fruits	\$1.95			49	0
Vaccinium Blueberry Top Hat	2 IN 50 PEAT TRAY		\$1.95			1200	0
Vaccinium Blueberry Pink Lemonade	2 IN	Small Fruits	\$3.30			98	0
Vaccinium Huckleberry ovatum	2 IN	Small Fruits	\$1.95			98	0
Vaccinium Huckleberry ovatum	2 IN 32 Tray	Small Fruits	\$1.95			320	0
Vaccinium Lingonberry Koralle	2 IN 32 Tray	Small Fruits	\$1.95			202	0
Vaccinium Lingonberry Koralle	2 IN 50 PEAT TRAY	Small Fruits	\$1.95			150	0
Vaccinium Lingonberry Koralle	4 IN 18 TRAY		\$2.70			594	0
Viburnum Blue Muffin	2 IN 32 Tray	PWCC	\$1.80	\$0.75	\$0.20	334	0
Viburnum Blue Muffin	4 IN 18 TRAY	PWCC	\$2.40	\$0.75	\$0.20	34	480
Viburnum Brandywine	4 IN 18 TRAY	PWCC	\$2.60	\$0.75	\$0.20	0	1901
Viburnum Summer Snowflake	4 IN 18 TRAY		\$2.25			1418	470
Viburnum Mariesii	4 IN 18 TRAY		\$2.25			137	122
Viburnum Bailey Compact	4 IN 18 TRAY		\$2.50			0	439
Weigela Wine & Roses	2 IN 32 Tray	PWCC	\$1.80	\$0.90	\$0.20	0	1814
Weigela Wine & Roses	2 IN 50 PEAT TRAY	PWCC	\$1.80		\$0.20	0	1486
Weigela Wine & Roses	4 IN 18 TRAY	PWCC	\$2.40	\$0.90	\$0.20	3218	391
Weigela Fine Wine	4 IN 18 TRAY	PWCC	\$2.60	\$0.80	\$0.20	0	360
Weigela Minuet	4 IN 18 TRAY		\$2.25			0	502
Weigela My Monet	2 IN	PWCC	\$2.35	\$1.10	\$0.20	45	0
Weigela My Monet	2 IN 32 Tray	PWCC	\$2.35	\$1.10	\$0.20	0	6

2017 PW CONTAINER PRICING

Pressure Form (Soft Sided)				
	Product	Qty.	Unit	Each
1 Gal.	PF 400	\$85.00	Bundle	\$0.46
	PF 400	\$5,440.00	Pallet	\$0.42

2 Gal.	PF800	\$87.00	Bundle	\$0.63
	PF800	\$4,002.00	Pallet	\$0.58
3 Gal.	PF 1200	\$63.00	Bundle	\$0.76
	PF 1200	\$2,016.00	Pallet	\$0.70
Injection Mold (Hard Sided)				
	Product	Qty.	Unit	Each
1 Gal.	L100	\$30.00	Bundle	\$0.69
	L100	\$3,240.00	Pallet	
2 Gal.	C200	\$25.00	Bundle	\$1.06
	C200	\$2,500.00	Pallet	\$0.98
3 Gal.	L300	\$45.00	Bundle	\$1.19
	L300	\$1,920.00	Pallet	\$1.09
5 Gal.	L400	\$48.00	Bundle	\$1.82
	L400	\$960.00	Pallet	\$1.67